

## GRAIN TRANSPORTATION REPORT

Transportation & Marketing, Agricultural Marketing Service United States Department of Agriculture

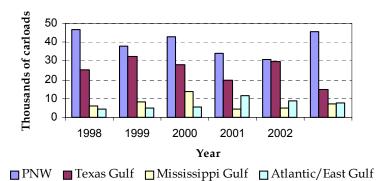
JUNE 12, 2003

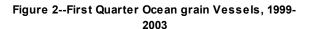
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TM GRAIN TRANSPORT COST INDICATORS	<u>Truck</u>	<u>Rail</u>	<u>Barge</u>	Gulf	PNW
Indicator Value* for 06/12	95	103	77	137	155
Compared to Last Week	unchanged	<b></b>	<b></b>	•	•
Compared to East week	J	1 1 7	<b>T</b>	NI 1 C	1 D

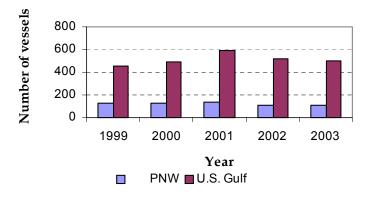
<sup>\*</sup>Indicator: Base Year 2000=100; Weekly Updates include Truck=Diesel; Rail=Nearby Secondary Rail

Market; Barge=Spot Illinois River Basis; Ocean Vessel based on Routes to Japan

Figure 1--First Quarter Rail Carloads Delivered to Ports, 1998-2003







First Quarter Rail Grain Deliveries to PNW and Mississippi Gulf Up, Down for Other Ports. For the first quarter of 2003, rail carloads of grain delivered to The Pacific Northwest (PNW) were up 15,155 carloads (figure 1) or 50 percent from last year and 19 percent from 5-year average. Year-to-date deliveries (through the third week in May) to the PNW were up 53 percent, compared with this period in 2002. Rail carloads of grain delivered to the Mississippi Gulf were up 2,398 carloads or 48 percent from last year and down 2 percent from the 5-year average. Year-to-date deliveries were up 41 percent, compared with last year. However, rail carload grain deliveries to the Texas Gulf and Atlantic and East Gulf ports were down 50 (15,105 carloads) and 21 (981 carloads) percent, respectively, from first quarter 2002. While the rail carloads of grain delivered to the Texas Gulf were down 84 percent from the 5year average, deliveries to Atlantic and East Gulf were down only 9 percent from the 5-year average. Year-to-date deliveries to the Texas Gulf and Atlantic and East Gulf were down 76 and 23 percent, compared with 2002.

**First Quarter Grain Loadings of Ocean Vessels in PNW and U.S. Gulf Ports Down.** The number of ocean grain vessels loaded in the PNW during the first quarter was 107, a decrease of 3 percent, compared with 110 vessels in the first quarter 2002, and 15 percent less than the 4-year average of 126 vessels (figure 2). The loaded vessels were of varying sizes, ranging from an average of 40,000 metric tons (handy-max) to 54,000 metric tons (panamax). The number of ocean grain vessels loaded in U.S. Gulf ports was 503, a 3-percent decrease, compared with 518 for the previous year, and 2 percent below the 4-year average of 512 vessels.

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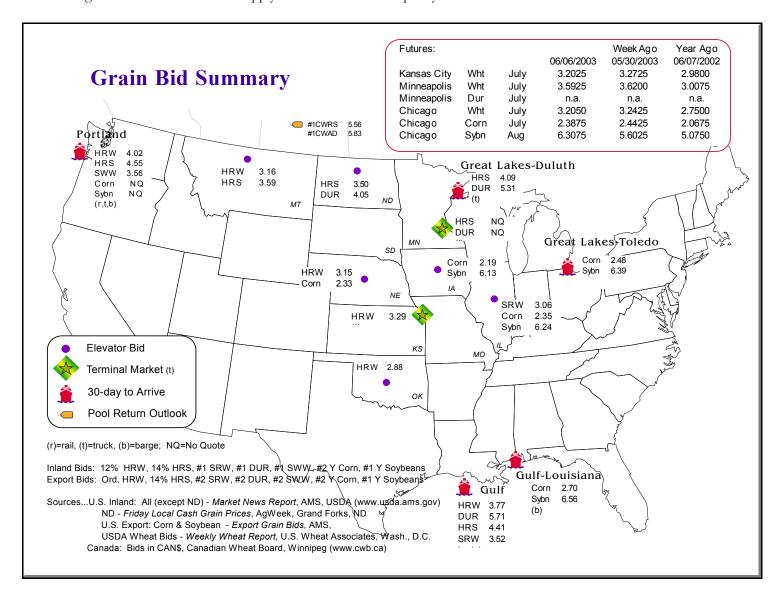
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The Grain Transportation Report is a weekly news source for grain logistics. Detailed data and trend information on five major modes: barge, truck, rail, container, and vessel, provide timely insight into grain transport. The report is offered to policymakers and industry as a tool in day-to-day decision making and longer-term strategic planning for an effective and efficient U.S. grain logistics system.

#### Market Update: U.S. Origins to Export Position Price Spreads (Per Bushel)

Commodity	OriginDestination	This week	<u>Last week</u>	
Corn	IL Gulf	-0.35	-0.35	
Corn	NE Gulf	-0.37	-0.35	
Soybean	IA Gulf	-0.43	-0.46	
HRW	KS Gulf	-0.48	-0.50	
HRS	ND Portland	-1.05	-1.06	

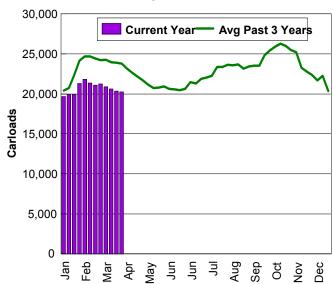
The **Grain Bid Summary** illustrates the market relationships for commodities. Positive and negative adjustments in differential between terminal and futures markets, and the relationship to inland market points, are indicators of changes in fundamental market supply and demand. The map may be used to monitor market and time differentials.



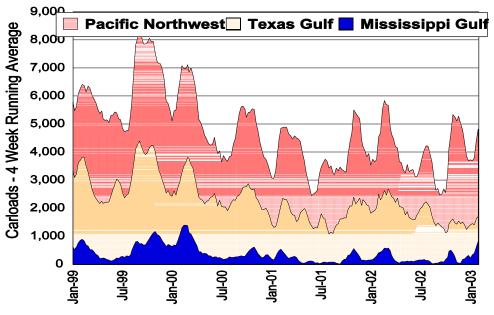
## **RAIL TRANSPORTATION**

Rail Deliveries to Port (Carloads)									
	Mississippi Gulf*	Texas Gulf	Pacific Northwest	Atlantic & East Gulf	Total				
Week Ending:									
05/21/03	39	1,053	1,774	94	2,960				
05/28/03	102	1,290	1,573	178	3,143				
YTD 2003	8,217	22,744	66,004	8,970	105,833				
YTD 2002	5,880	41,454	45,031	11,402	103,767				
% YTD 2002	140%	55%	147%	79%	102%				
Total 2002	11,112	83,799	111,719	21,551	228,181				
Total 2001	10,022	81,804	111,376	26,604	229,806				
Source: Transport	ation & Marke	ting/AM	S/USDA; (*)	Incomplete Da	ta				

## Grain Car Loadings for Class I Railroads



#### **Rail Deliveries to Port**



Railroads originate approximately 40% of U.S. grain shipments. Trends in these loadings are indicative of market conditions and expectations.

Class I Rail Carrier Grain Car Bulletin (Grain Carloads Originated and Grain Service Index)

	E	ast	West			II C TO A I	Canada	
	CSXT	NS	BNSF	KCS	UP	U.S. Total	CN	CP
05/31/03	2,599	2,961	5,693	191	6,080	17,524	3,041	3,092
This Week Last Year	1,806	2,849	6,163	419	5,589	16,826	4,450	3,641
2003 YTD	61,139	70,519	160,749	7,264	142,106	441,777	73,049	74,641
2002 YTD	62,646	69,480	160,379	12,782	145,839	451,126	90,880	79,431
% of Last Year	98%	101%	100%	57%	97%	98%	80%	94%
2002 Total	142,760	164,745	400,179	27,161	344,296	1,079,141	191,835	195,765

<u>U.S. Rail Covered Hopper Cars Online Index</u>\*

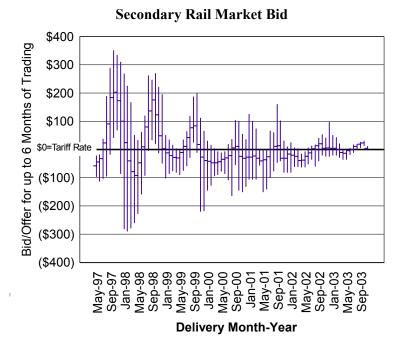
May-03 95.5 99.6 93.2 91.3 90.6 93.7

Source: Association of American Railroads; \*Base Year =2001, Index based on Number of Covered Hopper Cars Online (available for Service).

Rail service may be ordered directly from the railroad via **Auction** for guaranteed service or tariff for non-guaranteed service, or through the secondary market. The **Secondary Rail Market** information reflects trade values for service that was originally purchased from the railroad carrier as some form of guaranteed freight. The auction and secondary rail values are indicators of rail service quality and demand/supply.

Railroad Car 'Auction' Results Average Premium/Discount to Tariff, \$/Car - Last Auction								
Delivery for:	Jul-03	Aug-03	Sep-03					
COT/N. Grain	no bid	no bid	\$1					
COT/S. Grain	\$2	no bid	no bid					
GCAS/Region 1	no bid	no bid	no bid					
GCAS/Region 2	no bid	no bid	\$1					
Source: Transportation & Marketing/AMS/USDA.  COT=Certificate of Transportation: GCAS=Grain Car Allocation System								

Secondary Rail Car Market Average Premium/Discount to Tariff, \$/Car - Last Week								
	Delivery Period							
	Jun-03	Jul-03	Aug-03	Sep-03				
BNSF-GF	\$(6)	\$(5)	\$1	\$13				
UP-Pool	\$(10)	\$3	\$10	\$15				



## **Tariff Rail Rates for Unit Train Shipments**

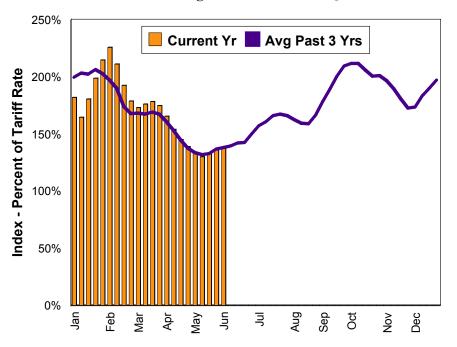
May 2003

Source: www.bnsf.com., approximate load per car = 100 tons: Corn 56 lbs/bu, Wheat & Soybeans 60 lbs/bu\*

Date	Tariff	imate four per eur		ou, wheat a boy seams o	Rate	Rate Per	Rate/Per
Effective	Item	Commodity	Origin	Destination	Per Car	MT	Bushel*
06/02/03	113710	Wheat	Kansas City, MO	Galveston, TX	\$1,720	\$18.96	\$0.52
06/02/03	43521	Wheat	Minneapolis, MN	Portland, OR	\$4,148	\$45.72	\$1.24
06/02/03	46540	Wheat	St. Louis, MO	Houston, TX	\$1,795	\$19.79	\$0.54
06/02/03	113710	Wheat	Kansas City, MO	Laredo, TX	\$2,180	\$24.03	\$0.65
06/02/03	15507	Wheat	Chicago, IL	Albany, NY	\$1,834	\$20.22	\$0.55
06/02/03	31005	Corn	Minneapolis, MN	Portland, OR	\$3,050	\$33.62	\$0.85
06/02/03	1132.002	Corn	Chicago, IL	Baton Rouge, LA	\$1,845	\$20.34	\$0.52
06/02/03	1132.03	Corn	Council Bluffs, IA	Baton Rouge, LA	\$1,970	\$21.72	\$0.55
06/02/03	113210	Corn	Evansville, IN	Raleigh, NC	\$1,816	\$20.02	\$0.51
06/02/03	1132	Corn	Des Moines, IA	Laredo, TX	\$2,595	\$28.60	\$0.73
06/02/03	61110	Soybean	Minneapolis, MN	Portland, OR	\$3,030	\$33.40	\$0.91
06/02/03	1144	Soybeans	Chicago, IL	Baton Rouge, LA	\$2,736	\$30.16	\$0.82
06/02/03	1144	Soybeans	Council Bluffs, IA	Baton Rouge, LA	\$2,799	\$30.85	\$0.84
06/02/03	1144	Soybeans	Des Moines, IA	Laredo, TX	\$2,864	\$31.57	\$0.86
06/02/03	11441	Soybeans	Evansville, IN	Raleigh, NC	\$1,816	\$20.02	\$0.54

#### **BARGE TRANSPORTATION**

#### Illinois River Barge Rate Index - Rate Quotes



The Illinois River Barge Rate Index averaged 183% of the Benchmark Tariff Rate between 1999 and 2001, based on weekly market quotes. The Index, along with Rate Quotes and Futures Market bids are indicators of grain transport supply and demand.

Calculating **Barge Rate** Per Ton: Index × 1976 Tariff Benchmark Rate per Ton

Select applicable index from market quotes included in tables on this page. The 1976 benchmark rates per ton are provided in map below.

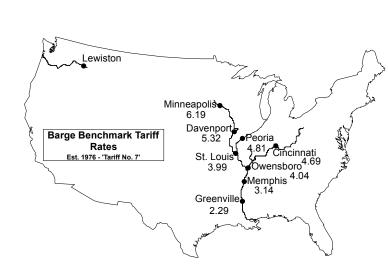
BARGE RATE QUOTES: Southbound Barge Freight Index=Percent of Tariff, Based on 1976 Tariff Benchmark Rate								
	6/4/03	5/28/03	July '03	Sept '03				
Twin Cities	177	183	185	222				
Mid-Mississippi	143	147	155	195				
Illinois River	133	135	143	190				
St. Louis	106	106	120	177				
Lower Ohio	112	116	127	191				
Cairo-Memphis	98	99	113	173				
Source: Transportatio	n & Marketing	/AMS/USDA	Λ					

# BARGE FUTURES MARKET Southbound Barge Freight Nominal/Cash Basis Values

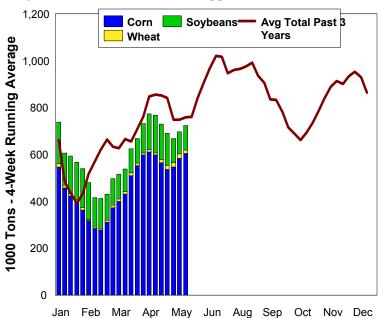
Index=Percent of Tariff, Based on 1976 Tariff Benchmark Rate

		Contract	Ra	te
Week ended	River/Region	Period	Futures	Cash
6/10/03	St. Louis	July	n/a	120
		Sept	n/a	183
		Nov	n/a	150
		Dec	n/a	135
		Jan	n/a	135
	Illinois River	July	n/a	145
		Sept	n/a	185
		Nov	n/a	175
		Dec	n/a	170
		Jan	n/a	195

Source: St. Louis Merchants Exchange



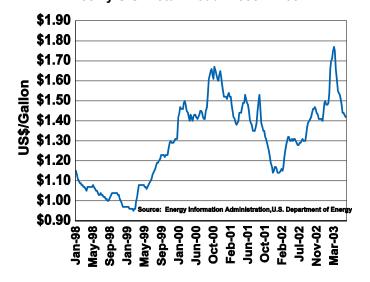
## Barge Movements on the Mississippi River (Lock 27)



	<u>Corn</u>	Wht	Sybn	<u>Total</u>
Mississippi River				
Rock Island, IL (L15)	420	12	59	492
Winfield, MO (L25)	482	25	111	619
Alton, IL (L26)	622	26	131	779
Granite City, IL (L27)	621	24	137	782
Illinois River (L8)	128	0	9	137
Ohio River (L52)	9	3	6	21
Arkansas River (L1)	0	3	0	3
2003 YTD	11,494	700	4,062	16,660
2002 YTD	14,239	942	4,495	20,446
% of 2002 YTD	81%	75%	91%	82%
Total 2001	31,878	2,679	10,616	47,091

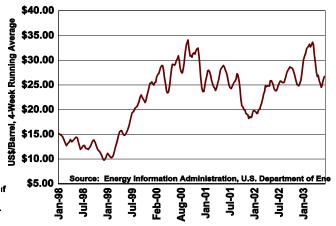
#### TRUCK TRANSPORTATION

## Weekly U.S. Retail Road Diesel Price



The weekly **Diesel Price** provides a proxy for trends in U.S truck rates. Diesel fuel is a significant expense for truck grain movements, accounting for 37% of the estimated variable cost. **Crude Oil Price** is an indicator in future diesel price trends.

#### Weekly Brent Crude Price, Friday Close



Crude Oil Prices (06/10/03)This WeekLast WeekUS\$ per BarrelThis WeekLast WeekLight Sweet Crude (NYMEX)30.3329.22Brent Crude28.3427.96

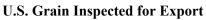
Note: Light Sweet Crude is exchanged on the New York Mercantile Exchange. North Sea oil has a "benchmark" role in crude oil pricing. Brent crude, a blend of North Sea oils, is traded on the International Petroleum Exchange in London.

Source: www.eia.doe.gov; \*U.S. Refiner Crude Acquisition Cost, Composite Domestic & Import

## GRAIN EXPORTS

U.S. Export Balances	s (1,000 N	letric T	ons)						
•				Wheat			Corn	Soybean	Total
	HRW	SRW	HRS	SW W	DUR	All			
05/29/2003	1,277	306	1,006	544	177	3,310	5,629	2,729	11,668
This Week Year Ago	356	148	267	292	3	1,066	6,219	2,606	9,891
Commulative Exports-0	Crop Year								
02/03 YTD	6,896	2,899	6,645	3,517	720	20,677	29,608	26,183	76,468
01/02 YTD	8,704	5,485	5,554	3,127	1,133	24,003	34,761	25,633	84,397
01/02 Total	8,761	5,485	5,582	3,175	1,133	24,135	48,003	29,926	102,064
00/01 Total	9,314	4,445	5,775	5,156	1,130	25,819	47,734	27,567	101,120
99/00 Total	10,629	4,195	5,590	4,055	984	25,453	48,760	26,972	101,185
Source: Foreign Agricult	tural Servic	e YTD-Y	ear-to-l	Date (www	w.fas.usda	ı.gov)			

	Pacific Region		Mis	ssissippi (	<u>Gulf</u>	<u>T</u>	exas Gu	<u>lf</u>	<u>P</u>	ort Region Tota	n Total	
	Wheat	Corn	Soybn	Wheat	Corn	Soybn	Wheat	Corn	Soybn	Pacific	Mississippi	Texas
06/05/03	205	50	8	51	607	80	89	0	0	264	738	89
2003 YTD	3,709	2,337	2,432	1,856	11,787	9,086	1,834	529	50	8,478	22,729	2,412
2002 YTD	3,761	2,005	1,270	2,676	16,641	8,942	2,692	116	245	7,036	28,259	3,053
% of 2002 YTD	99%	117%	192%	69%	71%	102%	68%	456%	20%	120%	80%	79%
2002 Total	10,007	5,877	1,639	6,829	34,991	17,996	6,971	468	468	17,523	59,816	7,906





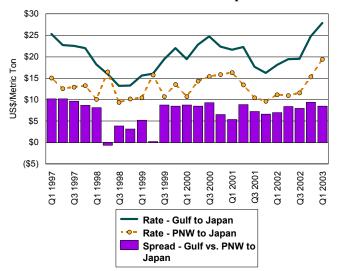
Select Canadian Port Export Inspections 1,000 Metric Tons, Week End Summary							
04/17/2003 Vancouver	Wheat 11	<u>Durum</u>	Barley 4				
Prince Rupert Prairie Direct Thunder Bay	17		1				
St. Lawrence	3,460	1,798	256				
2001/02 YTD	8,878	2,283	711				
2002/03 YTD	3,488	1,798	261				
% of Last Year	255%	127%	272%				
Source: Canadian Grains Commission, Crop Year 8/1-7/31							

Port Region Ocean Grain Vessels								
	Gulf			Pacific Northwest	Vancouver B.C.			
		Loaded	Due Next	t				
	In Port	7-Days	10-Days	In Port	In Port			
05/29/03	20	31	54	9	3			
06/05/03	24	36	44	7	3			
2002								
Range	(1555)	(3366)	(4482)	(315)	(012)			
2002 Avg	35	51	65	8	5			
Source: Transportation & Marketing /AMS/ USDA								

### Gulf Port Region Grain Vessel Loading Past 7 Days



#### **Grain Vessel Rates to Japan**



Quarterly Ocean Freight Rates Average Rates & Percentage Changes, U.S. Dollars/Metric Ton								
		2002 1 <sup>st</sup> Qtr	% Change	2003 1 <sup>st</sup> Qtr	2002 1 <sup>st</sup> Qtr	% Chang e		
Gulf to				Pacific NW to				
Japan	\$27.91	\$18.25	53%	Japan \$19.43	\$11.31	72%		
Mexico	-	\$31.49	-					
Venezuela	\$15.00	-	-					
N. Europe	\$14.50	\$10.67	36%	Argentina/Brazil to	•			
N. Africa	-	\$17.58	-	Med. Sea \$25.35	\$17.85	42%		
Med. Sea	\$14.50	\$10.97	32%	N. Europe -	\$13.48	-		
				Japan -	\$25.59	-		

Source: Transportation & Marketing/AMS/USDA

Ocean Freight Rates for Selected Shipments - week ending 6/07/03								
<b>Export Region</b>	Volume Loaded (Tons)	Freight Rate (\$Ton)						
U.S. Gulf	Continent	Grains	June 9/14	60,000	\$18.51			
U.S. Gulf	Japan	Heavy Grain	June 4/17	54,000	\$32.50			
U.S. Gulf	Japan	Heavy grain	June 10/24	56,000	\$32.00			
U.S. Gulf	Japan	Heavy Grain	Jun 19/30	54,000	\$31.25			
Paranagua, Brazil	Inchon, S. Korea	Meals	June 10/20	55,000	\$31.50			
River Plate	Limassol, Cyprus	Corn	June 8/10	25,000	\$31.00			
River Plate	Algeria	Meals	June 5/15	20,000	\$41.00			
Norfolk	Latvia	Wheatflour Bggd	Jun 20/30	1,650	\$70.61*			

Source: Maritime Research Inc.

Rates shown are for metric ton (2,204.62 lbs.=one metric ton), F.O.B., except where otherwise indicated; op=option

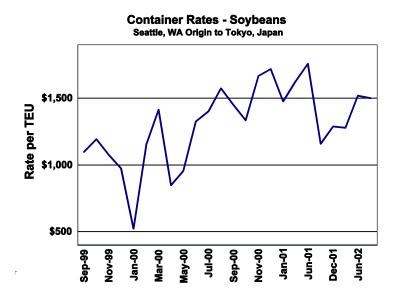
\*Most food aid from the United States is required to be shipped on U.S. flag vessels. The vessels are of limited availability resulting in higher rates. In addition, destinations receiving food aid generally lack adequate port unloading facilities, requiring the vessel to remain in port for a longer duration than normal.

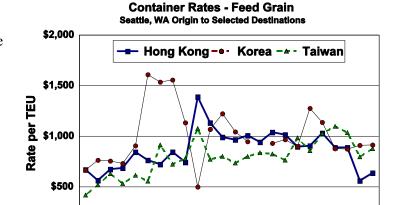
## **CONTAINER**

\$0

#### **Container Ocean Freight Rates**

Average Rate per TEU, Weighed by Shipping Line Market Share Source: Transportation & Marketing/AMS/USDA, Quarterly Updates





Approximately 420,000 MT of grain and oilseed exports were marketed via container in 2001. This volume increased 26% compared to 1997.

May-00